

# Next Generation Farmer Loan Program

Program Guidelines | June 2012

> ready > set > succeed





COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF AGRICULTURE  
OFFICE OF THE SECRETARY

Dear Friend:

To ensure that Pennsylvania's rich agricultural traditions are passed to future generations, the Commonwealth of Pennsylvania has developed the **Next Generation Farmer Loan Program**.

The purpose of this program is to provide an effective means for federal-state-industry partnerships to provide next generation farmers the opportunity to purchase land and other capital intensive assets to begin their agriculture enterprise. This collaborative program has been developed in partnership between the Pennsylvania Department of Agriculture and the Pennsylvania Department of Community and Economic Development.

The program uses federal tax-exempt mortgage financing to reduce a farmer's interest rate for capital purchases. The program may be used between a borrower and lender for a loan to make a direct purchase, or between a buyer and seller for a contract purchase.

The unique partnership between farmers, lenders and county economic development agencies will assist next generation farmers and their families to begin and preserve our farm enterprises. A strong agriculture also provides economic and societal benefits to communities, which enhance the quality of life for everyone.

If you have questions about this program, I encourage you to contact your local Industrial Development Authority and agricultural lender. All financial decisions are made at the community level.

Thank you for your support of Pennsylvania agriculture.

Sincerely,

A handwritten signature in cursive script that reads "George D. Greig".

George D. Greig

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## **Section I – Statement of Purpose**

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The purpose of the Next Generation Farmer Loan Program is to provide an effective means for federal-state-industry linkages, whereby the public sector can assist beginning and first-time farmers to purchase land, farm equipment, farm buildings and breeding livestock.

The Program uses federal tax-exempt mortgage financing to reduce a farmer's interest rate for capital purchases. The program may be used between a borrower and lender for a loan to make a direct purchase of farm and agricultural machinery and equipment or between a buyer and seller for a contract purchase. The tax-exempt interest income to the lender or contract seller enables them to charge the borrower a lower interest rate, which is exempt from federal, state, and county taxes that would be applicable.

## **Section II – Frequently Asked Questions**

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### **Who is eligible?**

**Credit Quality** – The applicant must meet the lender's credit standards.

**Residency** – The applicant must be a permanent resident of Pennsylvania when the loan is issued.

**Age** – The applicant must be at least eighteen (18) years of age when the loan application is submitted.

**Capital Requirements** – The applicant will be required to document to the satisfaction of the lender that they will have access to adequate working capital, farm equipment and livestock, if appropriate.

**Ownership and Active Participation** – The owner must be the sole owner and principal user of the project.

**Prior Ownership** – The applicant must not have had any prior ownership interest in a substantial amount of land. A substantial amount of land is a parcel, which exceeds 30% of the median farm size in the county in which the land is located (Refer to Appendix D for medium farm size).

### **What can I use the money for?**

**Agricultural Land** – Land located in the Commonwealth of Pennsylvania that is suitable for use in farming and which is or will be operated as a farm.

**Agricultural Improvements** – Any improvements, buildings, structures or fixtures suitable for use in farming which are located on agricultural land.

**Depreciable Property** – Property suitable for use in farming such as farm machinery and trucks, for which an income tax deduction for depreciation is allowable.

**Purchase from Related Persons** – Funds can be used to purchase property from related persons as long as that purchase price is at least equal to the market value of the property and the seller will have no continuing financial interest in it, which means having no direct or indirect ownership and they will not be the principal user of the project.

## **How does the program work?**

The program uses federal tax-exempt mortgage financing to reduce a farmer's interest rate for capital purchases. The program may be used between a borrower and lender for a loan to make a direct purchase of a farm and agricultural machinery and equipment or between a buyer and seller for a contract purchase. The tax-exempt interest income to the lender or contract seller enables them to charge the borrower a lower interest rate, which is exempt from federal, state and county taxes.

## **Are there fees involved?**

Fees associated with the program will vary between lenders and IDA's, and are negotiated independent of the commonwealth departments.

## **How much can be borrowed?**

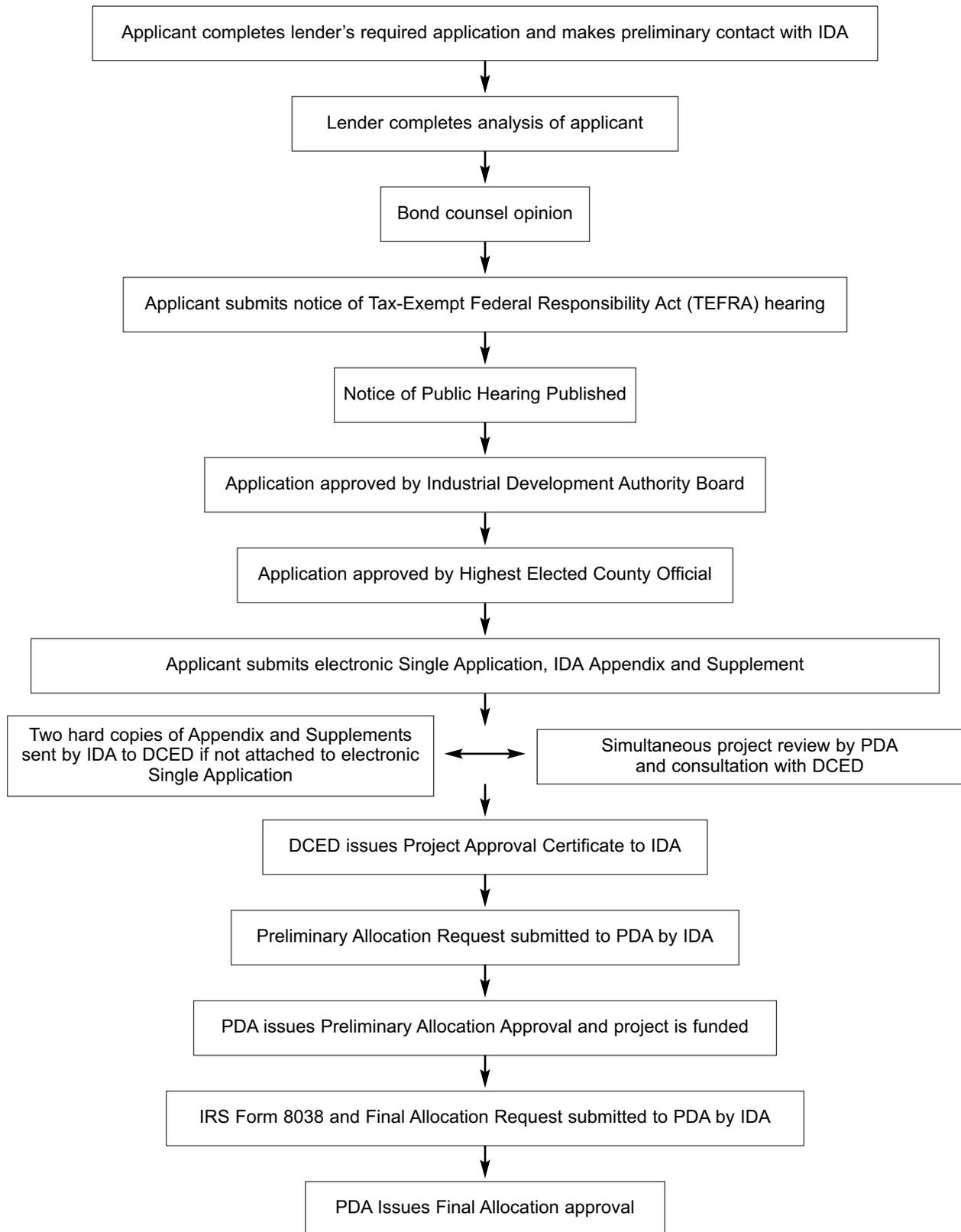
The maximum loan amount is \$488,000 per person; however, the total loan proceeds allocated to the purchase price of used equipment may not exceed \$62,500.

All loan terms and credit decisions are made by the lender and contract seller.

## **Are there limits on the borrower's net worth?**

Yes. To qualify for this Program, a borrower's net worth cannot exceed \$500,000 if filing as an individual or \$1,800,000 as a partnership.

## Section III – Flow Chart



**THIS PROCESS NORMALLY REQUIRES 60-90 DAYS FOR COMPLETION**

## Section IV – Eligibility

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**Beginning and first-time farmers and lenders are encouraged to visit with Industrial Development Authority staff early in the application process to make the entire transaction as simple as possible.**

### A. Eligible Applicants

Eligible applicants must meet the following criteria:

1. **Credit Quality.** The applicant must work with a lending institution to obtain credit support for the financing and must meet the lender's credit standards.
2. **Residency.** The applicant must be a permanent resident of the Commonwealth of Pennsylvania when the loan is issued.
3. **Age.** The applicant must be at least eighteen (18) years of age when the loan application is submitted.
4. **Capital Requirements.** The applicant will be required to document to the satisfaction of the lender that it has access to adequate cash flow, working capital, farm equipment and livestock, if appropriate.
5. **Ownership and Active Participation.** The applicant must be the sole owner and principal user of the project.
6. **Prior Ownership of Agricultural Land.** The applicant must not have had any prior direct or indirect ownership interest in a substantial amount of land. A substantial amount of land is a parcel, which exceeds 30% of the median farm size in the county in which the land is located. An individual with prior ownership of land may still be eligible if the individual did not participate in the operation of a farm. Refer to Appendix D, which identifies the 30% of median farm size by county.

Ownership or material participation by an individual's spouse or minor child is to be treated as ownership or material participation by an individual.

### B. Eligible Purchases

Loan proceeds may be used for the following capital purchases only:

1. **Agricultural Land.** Land located in the Commonwealth of Pennsylvania that is suitable for use in farming and which is or will be operated as a farm (excluding a home or residence on the property, which must be assessed and financed separately from the farm).
2. **Agricultural Improvements.** Any improvements, buildings, structures or fixtures suitable for use in farming which are located on agricultural land. The Program can be used to finance the purchase of new improvements on agricultural land. Agricultural improvements can only be financed if:
  - a. the improvements are purchased in conjunction with agricultural land and used in the operation of a farm to be operated on the agricultural land being purchased; and
  - b. a sufficient amount of qualified rehabilitation expenditures are incurred by the borrower with respect to the agricultural improvements within two years from the date of issue of the loan.
3. **Depreciable Agricultural Property.** Personal property suitable for use in farming for which an income tax deduction for depreciation is allowable in computing federal income tax under the Internal Revenue Code of 1986, as amended. Examples include but are not limited to, farm machinery and trucks.

- a. Feeder livestock, seed, feed, fertilizer and other types of inventory or supplies do not qualify as depreciable agricultural property. The Program can be used to finance the purchase of any new depreciable agricultural property, and used depreciable agricultural property if it is purchased in conjunction with agricultural land and used in the operation of a farm to be operated on the agricultural land being purchased. **The total loan proceeds allocated to the purchase price of used equipment may not exceed \$62,500.**
  - b. **No portion of the loan proceeds may be used for the purchase of a residence. The applicant must make a down payment or obtain conventional financing for the value of the residence.**
4. **Purchase From Related Persons.** The Program can be used to purchase property from a related person. The IRS states that the following, among others, are deemed to be “related persons” of an individual: grandfather, grandmother, father, mother, brother, sister, child, grandchild, or spouse. In addition, a partnership and each of its partners (and their spouses and minor children) are related persons, as are an S corporation and each of its shareholders (and their spouses and minor children). A related person also includes certain related corporations and partnerships. The foregoing list is not exclusive. There are certain other entities and individuals that could also be considered related persons. Note that certain individuals are not related persons. For example, an aunt, uncle, nephew, niece, brother-in-law or sister-in-law would not be treated as a related person. If Next Generation Farmer Program loan proceeds are used to purchase property from a related person, the applicant must certify and provide supporting documentation that the purchase price of the property is at least equal to the market value of the project. The applicant must also certify that the seller will have no continuing financial interest in the project, will not be a principal user of the project and will have no other direct or indirect ownership of the project.

### **C. Maximum Loan Amount**

The maximum loan amount is \$477,000 per person. If the borrower has obtained prior financing under this program, the loan amounts when totaled cannot exceed \$488,000. The maximum loan amount will be adjusted annually for inflation.

## **Section V – Application Process**

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- A. Farmers who are interested in the Next Generation Farmer Loan Program should contact a local Industrial Development Authority (IDA). If the IDA has an established relationship with a private lender, the IDA will refer the individual to that particular private lender. If the IDA does not have an established relationship with a private lender, the individual will need to contact private lenders on their own and/or request assistance from the IDA.
- B. The private lender first makes its own loan analysis, determines what collateral and guarantees are necessary and sets the interest rate and payment schedule for the loan. The lender should consult with its tax advisors to calculate the appropriate interest rate. A lender who is subject to alternative minimum tax may not benefit from the tax-exempt status of the loan.
- C. Upon completion of the credit review, the lender will consult with the IDA. The lender will then process the loan application and assist the individual in completing the appropriate documents.
- D. The borrower will then complete the Authority's application. The IDA will review the information accompanying the application. Once the Authority's application is satisfactory the project will be presented to the Board.
- E. After the application has been approved by the IDA Board, a public hearing must be held on the proposed project. A notice of public hearing must be published in a newspaper of general circulation in the county in which the project is located at least 14 days prior to the actual day of the meeting. The public hearing is normally held concurrently with the public meeting of the IDA Board. Once the public hearing has been held, a Highest Elected Official Letter must be obtained from the highest elected official of the county in which the project is located. When the following items have been obtained/completed, an electronic Single Application for Assistance is completed, and two copies of the following items are sent to DCED:
  - 1. IDA Resolution
  - 2. Proof of Publication (a copy from the newspaper of the public hearing notice)
  - 3. Highest Elected Official Letter
  - 4. Counsel Opinion Letter
  - 5. Letter of Intent (from the lender)
  - 6. IDA Appendix
  - 7. Application Supplement

If any of the above named items are missing from the application submitted to DCED, the application is not considered complete. The Electronic Single Application for Assistance can be found at <https://www.esa.dced.state.pa.us/ESAW/>.

- F. When the electronic single application is received, DCED will forward a copy to the Pennsylvania Department of Agriculture (PDA) for their independent review for allocation. DCED has a total of 20 days to review a complete application. DCED will run Contractor Responsibility Clearance(s) on the principal(s). If the principal(s) are compliant with both searches, then an approval is issued. The approval certificate is transmitted to the IDA. If the principal(s) are not compliant with the commonwealth in either or both instances, the principal(s) must take corrective action for an approval to be issued.
- G. After the IDA receives project approval from DCED, the IDA must submit a Preliminary Allocation Request (PAR) to PDA for the project to receive an allocation of the commonwealth's private activity bond volume cap committed to first-time farmer projects.
  - 1. The amount of the PAR cannot be more than the approved project amount. It may, however, be less than or equal to the project approval amount.
  - 2. The PAR must be submitted to PDA **PRIOR** to closing. If allocation is available, the PAR will be approved by PDA and the project can close. The PAR approval is good for 90-days beginning the day it is approved. The project must close within the 90-day period. If the project does not close within this period, the IDA must immediately contact PDA.
- H. Once the project closes, the IDA must submit an IRS 8038 form and a Final Allocation Request (FAR) form to PDA for approval within 15 days of the project closings. Otherwise, the project may lose allocation.
  - 1. The amount of the FAR cannot be more than the PAR. It may, however, be less than or equal to the PAR approval amount.
- I. After the loan documents have been signed by the borrower and lender and approved by the IDA, the IDA will authorize the lender to fund the project.
- J. To facilitate the making of the loan, the Lender Loan Agreement provides that the lender will act as agent and fiduciary for the IDA in connection with the loan. The principal and interest of the loan are payable solely out of the revenue derived from the borrower's promissory note, which is secured by collateral furnished by the borrower. The loan, which is issued by the IDA and purchased by the lender, is a non-recourse obligation of the IDA. The principal and interest on the loan do not constitute an indebtedness of the IDA or a charge against its general credit or general fund.
  - 1. If the lender determines that a Guaranty of Promissory Note is required, it must use the form of guaranty included in the loan documents package.
  - 2. The IDA's role is that of a conduit. It has no fiscal or management responsibilities whatsoever. The IDA assists the applicant in securing financing at tax-exempt interest rates.
  - 3. The Borrower will make installment payments to the lender, and/or contract seller, consistent with terms and conditions of the note.
  - 4. Loans may not be assumed without the prior approval of IDA, and then only if the assuming party is an eligible applicant. The benefits of the loan made at the tax-free rate from the proceeds of an IDA mortgage must remain with the qualified borrower, and no person other than the borrower may obtain the benefits of the IDA loan.
- K. Fees - Fees associated with the Program will vary among lenders and, are negotiated independent of the commonwealth departments.

## Section VI – Definitions

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The definitions used in the Next Generation Farmer Loan Program are important to lenders, local industrial development authorities, and individual(s) contemplating use of the Program.

- A. Agricultural Improvements** – Any improvements, buildings, structures or fixtures suitable for use in farming which are located on agricultural land.

No portion of the loan proceeds may be used for the purchase of a residence. The applicant must make a down payment or obtain conventional financing for the value of the residence.

- B. Agricultural Land** – Land suitable for use in farming and which is or will be operated as a farm.

- C. Application** – Each application must include the following: first-time or beginning farmer’s name, address, financial data, description of anticipated use of loan proceeds, amount of loan or contract sale to be financed, down payment amount (if any), statement of beginning farmer’s net worth, a summary of proposed loan or contract terms and certification of the beginning farmer.

If a mortgage is sought with respect to a partnership, separate applications and financial statements must be submitted by each partner and an aggregate financial statement covering the partnership and all partners must also be submitted.

- D. Beginning Farmer** – An individual or partnership with a low or moderate net worth who engages in farming or wishes to engage in farming, and that has not at any time had any direct or indirect ownership interest in “substantial farmland.”
- E. Depreciable Agricultural Property** – Personal property suitable for use in farming for which income tax deduction for depreciation is allowable in computing federal income tax under the Internal Revenue Code of 1986.
- F. Farm** – A farming enterprise which is recognized in the community as a farm rather than a rural residence.
- G. Farming** – The cultivation of land for the production of agricultural crops, the raising of poultry, the production of eggs, the production of milk, the production of fruit and other horticultural crops, grazing, the production of livestock, aquaculture, hydroponics, and the production of forest products.
- H. First-Time Farmer** – A person who has never had a direct or indirect ownership interest in “substantial farmland” in the operation of which he or she has materially participated. An ownership interest or material participation by a person’s spouse or minor child will be attributed to that person as well.

However, Federal tax law also provides that a person’s prior ownership interest in farmland will be disregarded if:

1. Such farmland was disposed of while the person was insolvent; and,
  2. Section 108 of the Internal Revenue Code applied to the indebtedness with respect to such farmland; that is, the person was not required to recognize income for federal tax purposes from the cancellation of the indebtedness of the farmland loans.
- I. Indirect Land Ownership** – If a person holds a minimal interest in a family farm corporation, a limited partnership, a trust, or any other type of entity which in turn owns farmland in an amount which is greater than 30 percent of the median size farm in the county, and the person materially participates in the operation of such farmland, then the person will not qualify as a first-time farmer.

**J. Low or Moderate Net Worth –**

1. For an individual, an aggregate net worth of the individual and the individual's spouse and minor children of less than \$500,000, adjusted annually based upon the percentage change in average farm real estate values in Pennsylvania, as reported by the USDA National Agricultural Statistics Service.
2. For partnership, an aggregate net worth of all partners, including each partner's net capital in the partnership, together with each partner's spouse and minor children of less than \$1,000,000, adjusted annually based upon the percentage change in average farm real estate values as reported by the USDA National Agricultural Statistics Service. However, the aggregate net worth of each partner shall not exceed \$500,000, adjusted annually based upon the percentage change in average farm real estate values in Pennsylvania, as reported by the USDA National Agricultural Statistics Service.

The current aggregate net worth figures applicable to a determination of "low or moderate net worth" are available on-line, through the following PDA website: [www.PA grows.com](http://www.PA grows.com)

- K. Net Worth** – Total assets minus total liabilities, as determined in accordance with generally accepted accounting principals with appropriate exceptions and exemptions reasonably related to an equitable determination of the beginning farmer's or partnership's net worth. Assets shall be valued at fair market value.
- L. Note Purchaser** – Any individual, lender, corporation, government or governmental subdivision or agency, business trust, estate, trust, partnership or association, or any other legal entity that obtains an Authority note under the Program in connection with a contract sale or loan to a beginning farmer.
- M. Related Persons** – According to the IRS, includes grandfather, grandmother, father, mother, brother, sister, child, grandchild or spouse. It also includes certain corporations and partnerships.
- N. Substantial Farmland** – Any parcel of land is substantial farmland unless such parcel is smaller than 30 percent of the median size of a farm in the county where the parcel is located.
- O. Total Asset** – Total assets shall include, but not be limited to, the following: cash crops or feed on hand; livestock held for sale; breeding stock; marketable loans and securities (not readily marketable); accounts receivable; notes receivable; cash invested in growing crops; net cash value of life insurance; machinery and equipment; cars and trucks; farm and other real estates including life estates and personal residence; value of a beneficial interest in a trust, government payments or grants, and other assets. Total assets shall not include items used for personal, family or household purposes by the applicant, but in no event shall such property be excluded to the extent a deduction for depreciation is allowable for federal income tax purposes. All assets shall be valued at fair market value by the participating lender. Such value shall be what a willing buyer would pay a willing seller in the locality.
- P. Total Liabilities** – Total liabilities shall include, but not be limited to, the following: accounts payable, notes or other indebtedness owed to any source, taxes, rent, amount owed on a real estate contract or real estate mortgages, judgments, accrued interest payable, any other liabilities. Liabilities shall be determined on the basis of generally accepted accounting principles.
- Q. Volume Cap** – The dollar amount of tax-exempt obligations that each state can issue in a given year.
- R. Preliminary Allocation Request (PAR)** – Commonwealth form that requests allocation of a portion of the volume cap to be earmarked for a specific project in an amount that is equal to or less than the project approval amount.
- S. Final Allocation Request (FAR)** – Commonwealth form that indicates the actual dollar amount of the loan to finance the project. This amount must be equal to or less than the approved PAR amount.
- T. IRS 8038** – IRS form that must be filled out and filed with the IRS indicating the amount of tax-exempt allocation received. The approved FAR must be attached to this form when it is submitted to the IRS.



# IDA APPLICATION APPENDIX

## TYPE OF BOND FINANCING

**Issuer:**

- PEDFA  
 IDA

**Bond Type:**

- Tax-Exempt  
 Taxable

**Tax-Exempt Category:**

- |                                          |                                    |
|------------------------------------------|------------------------------------|
| <input type="checkbox"/> Manufacturing   | <input type="checkbox"/> Housing   |
| <input type="checkbox"/> Exempt Facility | <input type="checkbox"/> Refunding |
| <input type="checkbox"/> Non-Profit      | <input type="checkbox"/> Other     |

## SIC CODES

Beneficiary SIC Code \_\_\_\_\_

Company Occupant SIC Code \_\_\_\_\_

## SITE DESCRIPTION

If the project involves more than one site, or more than one facility on the site, please provide the following details for each site and for each facility.

**If the project involves a NEW site:**

Land (acquisition)      acres \_\_\_\_\_  
 Facility (acquisition)      sq. ft. \_\_\_\_\_  
 Facility (expansion)      sq. ft. \_\_\_\_\_  
 Facility (renovation)      sq. ft. \_\_\_\_\_  
 Facility (construction)      sq. ft. \_\_\_\_\_

**If the project involves an EXISTING site:**

Land (existing)      acres \_\_\_\_\_  
 Facility (acquisition)      sq. ft. \_\_\_\_\_  
 Facility (expansion)      sq. ft. \_\_\_\_\_  
 Facility (renovation)      sq. ft. \_\_\_\_\_  
 Facility (construction)      sq. ft. \_\_\_\_\_

## RELOCATION

Is the Beneficiary or Company moving from another site?     Yes     No

If yes, please complete the following. *(refer to program guidelines)*

Former site: \_\_\_\_\_

Reason for move: \_\_\_\_\_

Miles from project site (if move is within PA): \_\_\_\_\_

## OTHER TENANTS

Please complete the following summary for each tenant (other than the Occupant) located on the project premises.

If there are no other tenants, please indicate this below.

Tenant Name	Business Activity	SIC Code	Sq. Ft. Leased

## BENEFICIARY AND COMPANY / OCCUPANT ORGANIZATION DESCRIPTION

### OWNERSHIP STRUCTURE

List the type of organization (sole proprietorship, corporation, general or limited partnership, non-profit) for both the Beneficiary Company/Occupant, as well as the year that each was formed. If applicable, list the Corporation Tax Box Number and the Sales & Use Tax License Number for each organization.

	Type of Organization	Year Formed	Corporation Tax Box #	Sales/Use Tax License #
<b>Beneficiary:</b>				
<b>Co/Occupant:</b>				

### OWNERSHIP

List all principal owners, controlling stockholder or partners of both the Beneficiary and the Company/Occupant. Include the percentage of ownership of each, as well as their Social Security Number (if individual) or FEIN (if company). If the Beneficiary and/or the Company/Occupant is owned by one or more companies, list the owners of each company their percentage of ownership & social security number. If the Beneficiary and/or Company/Occupant is publicly held with no controlling stockholders, please indicate this below.

Company Name	Principal Owners	FEIN or Social Security #	Percentage of Ownership

### AFFILIATED ORGANIZATIONS

List all companies with which the Beneficiary and/or the Company/Occupant are affiliated. For each affiliate, list the nature of the affiliation and the affiliate's location.

Company Name	Affiliation	Location

## TAX EXEMPT ELIGIBILITY

(For Tax-Exempt Projects Only)

Please complete this section if you wish to be considered for tax-exempt financing.

### RESTRICTED USES OF TAX-EXEMPT LOAN

1. No portion of the loan may be used to finance the following:

Airplane	Massage parlor
Beer or liquor store	Racetrack
Country club	Racquet sports facility
Gambling facility	Skating facility
Golf course	Sky box or other private luxury box
Health club facility	Suntan facility
Hot tub facility	Tennis club

2. For manufacturing projects, no more than **25%** of the loan can be used to construct or acquire facilities whose primary purpose is:

- Retail service of food and beverage
- Automobile sales or service
- Recreation or entertainment

3. For manufacturing projects, use of the loan for the following facilities is partially restricted:

- Residential facilities
- Farm land, buildings or equipment
- Condominium facilities such as a single building, enclosed shopping mall, strip offices, stores or warehouses using substantial common facilities.

Is the loan to be applied to any of the above uses?  Yes  No

*If yes, please explain on a separate attachment.*

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### REFUNDING

Is this financing a refunding of outstanding tax-exempt debt?  Yes  No

*If yes, please attach a copy of IRS form 8038 filed in respect of debt to be refunded.*

## TAX EXEMPT ELIGIBILITY

*(For Tax-Exempt Projects Only)*

### CAPITAL EXPENDITURE RESTRICTIONS *(Applicable to manufacturing projects only)*

If an individual, corporation, or partnership (or any related entity) receives over \$1,000,000 in tax-exempt financing (including the current financing and any outstanding tax-exempt financing for a facility within the same jurisdiction as the proposed financing), federal tax law places the following restrictions on the Beneficiary Owner/Developer and Company/ Occupant:

The total of the following with respect to the Beneficiary and Company/Occupant (and any related entity) cannot exceed \$20,000,000:

- a) Tax-exempt financing for projects (including this project) or other facilities located in the same city, township, or incorporated municipality; and
- b) Capital expenditures on projects (including this project) or other facilities located in the same city, township, or incorporated municipality, during the six-year period beginning three years prior to funding of this project.

Capital expenditures or bond financing of related persons count toward the \$20,000,000 limit. "Related persons" include any entity related by more than 50% overlapping ownership, including ownership through family relatives.

**Please list below all capital expenditures paid, incurred, or expected to be paid by the Beneficiary and Company/Occupant, in the six year period beginning three years before the anticipated commencement of this project, for projects or facilities located in the same city, township, or incorporated municipality.**

Capital expenditures may include:

Land/Building	Architects, Engineers	Purchase of corporate stock
Construction	Intangibles	Capitalized credit support costs
Equipment	Tenant improvements	Capitalized property taxes
Capitalized interest	Covenants not to compete	Research and development
Legal fees	Capitalized overhead	Equipment to be moved to facility

Calendar Year	Expenditures incurred or to be incurred for this project facility	Expenditures to be incurred at other facilities in the same jurisdiction
-3 .....	_____	_____
-2 .....	_____	_____
-1 .....	_____	_____
<b>Current Project</b> .....	_____	_____
+1 .....	_____	_____
+2 .....	_____	_____
+3 .....	_____	_____
<b>TOTALS:</b> .....	_____	_____

**TAX EXEMPT ELIGIBILITY**

*(For Tax-Exempt Projects Only)*

**OUTSTANDING TAX-EXEMPT FINANCING**

**Manufacturing:** The Beneficiary/Developer and Company/Occupant (and any entity related to either) cannot have outstanding tax-exempt financing anywhere in the United States or its territories or possessions in excess of \$40 million, including the current financing.

**Non-Profit:** The non-profit entity and all related persons cannot have outstanding non-hospital tax-exempt financing in excess of \$150 million, including the current financing.

**Does the Beneficial Owner/Developer and Company/Occupant have any outstanding tax-exempt financed facilities in the United States which fall into the following categories:**

Current project. ....  Yes  No

Other facilities owned by the Beneficiary/Developer or Company/Occupant and which were financed with tax-exempt bonds. ....  Yes  No

Facilities owned by an entity in which the Beneficiary/Developer, Company/Occupant, or, a related entity of either owns more than 50% of the entity. ....  Yes  No

Facilities leased or occupied by the Beneficiary/Developer or Company/Occupant or which were financed with tax-exempt bonds. ....  Yes  No

**If you answered yes to any of the above questions please list below the outstanding amount of tax-exempt debt and the location of the facility.**

Outstanding Amount of Tax-Exempt Financing	Municipality, County & State where Financed Facility is Located	Percent of Facility Owned/Occupied

### TAX EXEMPT ELIGIBILITY

*(For Tax-Exempt Projects Only)*

#### FACILITY USE BREAKDOWN *(Applicable to manufacturing projects only)*

For manufacturing projects, up to, but no more than 25% of the tax-exempt proceeds may be used to finance office, research and development, and warehousing space or equipment, provided they are directly related to the manufacturing facility and are located on the same premises. **Please complete the following table which breaks down the usage of the facility to be financed.**

Activity	Floor Space to be Financed by Bonds	Percentage
Office Space . . . . .	_____	_____
Research & Development . . . . .	_____	_____
Storage of Raw Materials . . . . .	_____	_____
Storage of Finished Products . . . . .	_____	_____
Manufacturing . . . . .	_____	_____
Retail . . . . .	_____	_____
Other Industrial . . . . .	_____	_____
Other Commercial . . . . .	_____	_____
Vacant . . . . .	_____	_____
<b>TOTAL</b> . . . . .	_____	_____

#### ACQUISITION OF EXISTING FACILITY *(For manufacturing and exempt facility projects)*

**Will any part of the proposed loan be used to acquire an existing building?**     Yes     No

If yes, the Beneficiary/Developer or Company/Occupant must make qualifying rehabilitation expenditures (on the building and any existing equipment contained within it) **at least equal to 15%** of the amount of the loan spent on the acquisition. Enlargements to the building do not count toward this 15% of rehabilitation expenditures. The 15% of rehabilitation expenditures can be financed through the loan or through other sources, but must be made within two years of the date of the acquisition or the date of issuance of the tax-exempt bonds, whichever is later.

Describe the proposed rehabilitation expenditures.

Expenditure Source	Amount	Financing

## IDA EXHIBITS

**1. Applicant Resolution**

All applicants must include a resolution duly adopted by the Applicant's (IDA's) governing board. This resolution should identify the Beneficiary (borrower) and the loan amount, and briefly describe the project scope.

**2. Financial Letter of Intent**

All applicants must include a "Letter of Intent" from a financial institution. This letter may be provided by: the letter of credit bank; the underwriter; the board purchaser or other guarantor.

**3. Contact List**

Please attach a list with the mailing address, contact name, and contact telephone number for each of the following entities, where applicable: Company's counsel; letter of credit bank; underwriter and bond counsel.

**4. Preliminary Bond Counsel Opinion**

**ALL Next Generation Farmer Loan Applications must include a preliminary opinion from a qualified bond counsel that states the project appears to qualify for tax-exempt financing under federal law.** The opinion should specify the federal tax-exempt category for which the project qualifies. The bond counsel firm which provides this letter should be listed in The Bond Buyer's Municipal Marketplace (known also as the "Red Book").

**5. TEFRA Information**

Tax-exempt applications must include a proof of publication of the TEFRA public hearing notice and the necessary elected official approval for each project site. The minutes from the TEFRA hearing must be attached in any of the following circumstances:

- 1) if the TEFRA hearing was attended by any members of the general public, other than persons representing the Beneficiary, Company/Occupant or IDA;
- 2) if the project is located primarily outside of the IDA's county;
- 3) if the project falls under the exempt facility category or
- 4) if the project involves a multi-family housing facility.

**6. Applicant Fees**

To be completed by the IDA. List all Applicant (IDA) fees to be charged to the Beneficiary for the IDA project.

	<b>Amount</b>	<b>Formula (if applicable)</b>
One-Time Fee .....	_____	_____
Annual Fee .....	_____	_____



# NEXT GENERATION FARMER LOAN PROGRAM

## Supplement to the DCED Single Application

*To be completed by Applicant(s) - Please complete all questions*

### PART I – GENERAL INFORMATION

Name	Social Security Number	Age

**Address:** \_\_\_\_\_  
 \_\_\_\_\_

1. **Seller of Project:** \_\_\_\_\_  
**Seller's Address:** \_\_\_\_\_  
 \_\_\_\_\_  
**Seller's Relationship to Applicant(s):** \_\_\_\_\_

2. **Have you ever owned, directly or indirectly, any land?**     Yes     No  
 If yes, please indicate the number of acres owned, the county and state in which the land was located, and the highest value of the property during the time you owned it.

Number of Acres: \_\_\_\_\_                      Highest Value: \_\_\_\_\_  
 County, State: \_\_\_\_\_

3. **If you are now married, has your spouse ever owned, directly or indirectly, any land?**     Yes     No     N/A  
 If yes, please indicate the number of acres owned, the county and state in which the land was located, and the highest value of the property during the time your spouse owned it.

Number of Acres: \_\_\_\_\_                      Highest Value: \_\_\_\_\_  
 County, State: \_\_\_\_\_

4. **If you have children, has any of them while under the age of 18, owned, directly or indirectly, any land?**  
 Yes     No     N/A  
 If yes, please indicate the number of acres owned, the county and state in which they were located, and the highest value of the property during the time your minor child owned it.

Number of Acres: \_\_\_\_\_                      Highest Value: \_\_\_\_\_  
 County, State: \_\_\_\_\_

5. **Does the project consist in part of a residence?**     Yes     No

6. **Amount of loan request: \$** \_\_\_\_\_

7. **Expected date of closing:** \_\_\_\_\_

*To be completed by Applicant(s) - Please complete all questions*

## **PART II – CERTIFICATION OF APPLICANT(S)**

**In submitting this application, I, the undersigned applicant, have read the following statements and hereby certify that:**

1. I am a permanent resident of the Commonwealth of Pennsylvania at the time of bond issuance.  
 True     False
2. The project will be located within the Commonwealth of Pennsylvania.  
 True     False
3. The project shall be used only for farming by myself or my family.  
 True     False
4. I have previously received tax-exempt financing from a governmental entity or authority (describe the project, name of the borrower, and amount of prior loan, or indicate none). *This item must be completed; If not applicable, please indicate.*
5. Persons who are related persons to me, as described below, have previously received tax-exempt financing from a governmental entity or authority (describe the project, name of borrower, and amount of prior loan, or indicate none). "Related persons," as defined in Section 144(a)(3) of the Internal Revenue Code includes, among others, a father, mother, brother, sister, grandparent, grandchild or spouse, a partnership or corporation in which the Applicant(s) or any of the foregoing relatives has more than 50% interest, a partnership and each of its partners, and an S corporation and each of its shareholders (and their spouses and minor children).
6. None of the proceeds of the loan shall be used, in whole or in part, for working capital (including but not limited to, proceeds used to finance inventory or supplies such as feed, fertilizer, fuel, feeder cattle, pigs and lambs).  
 True     False
7. I have or will have access to adequate working capital, farm equipment, machinery or livestock.  
 True     False
8. I agree that the loan may not be assumed by another person without the prior approval of the IDA, and then only if the purchaser of the property is an eligible applicant for an NGF loan. I plan to retain the property financed by the loan for their term of the loan. I also understand the benefits of the loan resulting from the exemption from Federal income taxation of interest on the NGF mortgage must be retained by myself, and no person to whom property is traded or otherwise transferred may obtain the benefits of the NGF loan.  
 True     False
9. Neither I, nor any related persons, as described above, have commenced acquisition or construction of any part of the project to be financed with the proceeds of the loan and neither I, nor any related persons have entered into any contract or purchase agreement, installment or otherwise, in connection with (i) the construction or acquisition of the project or any part thereof of the project, or (ii) the off-site fabrication or acquisition of any part of the project.  
 True     False
10. If the project is being acquired directly or indirectly from a related party, the purchase price equals or exceeds the fair market value of the project (DCED and/or Department of Agriculture at their discretion can request copies of this documentation) and I have provided documentation to the IDA of this  
 True     False

**NEXT GENERATION FARMER LOAN PROGRAM | SUPPLEMENT TO THE DCED SINGLE APPLICATION**

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- 11. If the project is being acquired directly or indirectly from a related party, the seller will have no continuing financial interest in the project and will not be a principal user of the project, and will have no other direct or indirect ownership or use of the project.  
 True     False
  
- 12. No member of the Board or employees of the IDA is employed by, holds any official relation to, or has any financial interest in the Applicant(s).  
 True     False
  
- 13. I will not use any of the NGF loan proceeds to purchase any interest in real estate, including any interest in a land trust, from a member of the IDA or employee of the IDA.  
 True     False
  
- 14. All representations and certifications of the Applicant(s) contained in this Application are true, correct and accurate.  
 True     False

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

\_\_\_\_\_  
Applicant's Signature

\_\_\_\_\_  
Date

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

*To be completed by Lender*

**PART III – REPRESENTATIONS OF THE LENDER**

- 1. **Purchase price of project:** \$ \_\_\_\_\_
- 2. **Value of residence and any buildings, such as garage, related to residence (if N/A please indicate):**  
\_\_\_\_\_
- 3. **Personal financial statements for applicant(s) received:**     Yes     No  
**Net worth of applicant(s) is:** \$ \_\_\_\_\_

*To be completed by Lender*

**PART IV – CERTIFICATION OF LENDER**

**The undersigned Lender has read the following statements and hereby certifies that:**

- 1. The applicant is a "Beginning Farmer" as defined in III. Admin. Code Part 1400 Article XIV, as amended.
- 2. The applications have documented to the satisfaction of the Lender that they have sufficient education, training and experience for the anticipated farming operation.
- 3. To the best of the Lender's knowledge, each of the certifications of the applicants set forth in this application is true and correct.
- 4. The proceeds of the loan will not be used to provide working capital, including but not limited to, proceeds used to finance inventory or supplies such as feed, seed, fertilizer, fuel, feeder cattle, pigs and lambs.
- 5. The Lender shall not fund this project until so authorized by the IDA.

Lender: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

County: \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

To be completed by Lender

**PART V – SUMMARY OF LOAN TERMS**

**Interest Rate**

- 1. **Interest rate calculation is:**       Simple       Compound
- 2. **If calculation is compound, how often will interest be compounded?** ..... \_\_\_\_\_  
     If rate is fixed, the rate will be ..... \_\_\_\_\_  
     If rate is variable, the rate at the date of closing will be ..... \_\_\_\_\_  
     If rate is variable, how long will the initial rate remain in effect? ..... \_\_\_\_\_  
     If rate is variable, how often will the rate be adjusted? ..... \_\_\_\_\_
- 3. **Number of points charged by Lender** ..... \_\_\_\_\_

**Payment Provisions**

- 1. **Term of loan in years:** \_\_\_\_\_
- 2. **Frequency of payments:**

	<u>Principal</u>	<u>Interest</u>
Annual .....	_____	_____
Semi-Annual .....	_____	_____
Quarterly .....	_____	_____
Monthly .....	_____	_____
.....		
- 3. **First payment date if payment dates will not be tied to closing date:** \_\_\_\_\_
- 4. **Loan to contain call feature at Bank's option at any time after five years?**     Yes     No  
     If yes, explain when call option may initially be exercised and at what intervals thereafter:

**Public Hearing Notice Information - Location of Farm**

County: \_\_\_\_\_

Township: \_\_\_\_\_

For projects including farmland or improvements, driving directions from the nearest edge of the nearest town, including names or numbers of all roads. For projects with equipment only, no driving directions are necessary.

**FAIR MARKET VALUE CERTIFICATE**

*To be completed if seller is grandparent, parent, or sibling.*

The undersigned on behalf of \_\_\_\_\_ (the "Lender") in connection with the sale from \_\_\_\_\_ (the "Seller") of Agricultural Land, Agricultural Improvements and /or Depreciable Agriculture Property as identified: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

to \_\_\_\_\_ (the "Beginning Farmer"), to be financed through the Next Generation Farmer Loan Program, hereby certifies that the purchase price being paid by the Beginning Farmer to the Seller for the Project is the fair market value of the Project.

**IN WITNESS WHEREOF**, I have hereunto set my official signatures as of:

\_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_

\_\_\_\_\_  
(Lender/Bank Name)

\_\_\_\_\_  
(Signature of Loan Officer)

\_\_\_\_\_  
(Print or Type Name of Loan Officer)

\_\_\_\_\_  
(Title)

**RELATED PERSON CERTIFICATE**

*To be completed only if seller is grandparent, parent, or sibling.*

The undersigned Seller(s) owns the following Agricultural Land, Agricultural Improvements, and/or Depreciable Agricultural Property (the "Project")

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

which is being sold to \_\_\_\_\_ (the "Beginning Farmer") and is being financed through the Next Generation Farmer Loan Program.

**IN WITNESS WHEREOF**, I have hereunto set our official signatures as of:

\_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_

**SELLER:**

By \_\_\_\_\_  
(Signature of Seller)

\_\_\_\_\_  
(Print or Type Seller's Name)

By \_\_\_\_\_

By \_\_\_\_\_  
(Signature of Spouse)

\_\_\_\_\_  
(Print or Type Spouse's Name)

## Industrial Development Authority Contact List

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### **Adams County**

#### **Gettysburg Area Industrial Development Authority**

Mr. Robert L McQuaide  
18 Carlisle St, Suite 204  
Gettysburg, PA 17325  
Tel: (717)337-1360

#### **Adams County Industrial Development Authority**

Ms. Robin Fitzpatrick, President  
1300 Proline Place  
Gettysburg, PA 17325  
Tel: (717)334-0042

#### **Littlestown Industrial Development Authority**

Ms. Barbara Jo Entwistle, Solicitor  
66 W Middle St  
Gettysburg, PA 17325  
Tel: (717)334-6761  
Fax: (717)334-7447

### **Allegheny County**

#### **Allegheny County Industrial Development Authority**

Mr. Darnell O. Moses, Manager  
425 Sixth Avenue, Suite 800  
Pittsburgh, PA 15219  
Tel: (412)350-1067  
Fax: (412)642-2217

#### **Chartiers Valley Industrial & Commercial Development Authority**

Ms. Jacquelin L. Weitzel, Assistant Secretary  
110 E Main Street  
Carnegie, PA 15106  
Tel: (412)279-7179  
Fax: (412)279-7178

#### **McCandless Industrial Development Authority**

Ms. Mary Kovacsics, Secretary  
9955 Grubbs Road  
Wexford, PA 15090  
Tel: (412)364-0616  
Fax: (412)366-8999  
Website: [www.townofmccandless.org](http://www.townofmccandless.org)

#### **McKeesport Industrial Development Authority**

Mr. Dennis K. E. Pittman, Chairman  
502 Fifth Avenue, Suite 409  
McKeesport, PA 15132  
Tel: (412)675-5020  
Fax: (412)675-5049

#### **Moon Industrial Development Authority**

Jim Webster, Solicitor  
Three Gateway Center, 22nd Floor  
401 Liberty Avenue  
Pittsburgh, PA 15222  
Tel: (412)281-5060  
Fax: (412)281-4499

#### **Mt. Lebanon Industrial Development Authority**

Mr. William McKain, Director of Finance  
710 Washington Road  
Pittsburgh, PA 15228  
Tel: (412)343-3404  
Fax: (412)343-3753

#### **North Versailles Township Industrial Development Authority**

Dennis J Simon, Chairman  
1401 Greensburg Avenue  
North Versailles, PA 15137  
Tel: (412)680-6996

#### **Wilkins Area Industrial Development Authority c/o Papernick & Gefsky, LLC**

Mr. Alan Papernick, Solicitor  
One Oxford Centre, 34th Fl, 301 Grant St.  
Pittsburgh, PA 15219  
Tel: (412)765-2212  
Fax: (412)765-3319  
Website: [www.papernick-gefsky.com](http://www.papernick-gefsky.com)

#### **Wilkesburg Borough Industrial and Commercial Development Authority**

Ms. Tracey Evans, Chairman  
1714 Lincoln Way  
White Oak, PA 15131  
Tel: (412)664-4433

## **Armstrong County**

### **Armstrong County Industrial Development Authority**

Mr. Michael Coonley  
124 Armsdale Road, Suite 205  
Kittanning, PA 16201  
Tel: (724)548-1500  
Fax: (724)545-6055

## **Beaver County**

### **Beaver County Industrial Development Authority**

Mr. James Palmer, Manager  
250 Insurance Street, Suite 300  
Beaver, PA 15009  
Tel: (724)728-8610  
Fax: (724)728-3666  
Website: [www.beavercountycd.org](http://www.beavercountycd.org)

### **Center Township Industrial and Commercial Development Authority**

Ms. Rachael DelTondo, Secretary  
224 Center Grange Road  
Center Township, PA 15001  
Tel: (724)774-0271  
Fax: (724)774-6055

## **Bedford County**

### **Bedford County PA Industrial Development Authority**

Ms Bette Slayton, Recording Secretary  
Bedford County Business Center  
ONE Corporate Drive, Suite 101  
Bedford, PA 15522  
Tel: (814)623-4816  
(800)634-8610  
Fax: (814)623-6455  
Website: [www.bcda.org](http://www.bcda.org)

## **Berks County**

### **Berks County Industrial Development Authority c/o Berks County Services Center**

Mr. Thomas C. McKeon, Executive Director  
633 Court Street, 14th Floor  
Reading, PA 19601  
Tel: (610)478-6341  
Fax: (610)478-6331  
Website: [www.co.berks.pa.us/ida](http://www.co.berks.pa.us/ida)

## **New Morgan Industrial Development Authority**

Mr. Frank Eisenhower, President  
75 Grace Blvd, Bldg D, Room 3  
Morgantown, PA 19543  
Tel: (610)286-9666

## **Blair County**

### **Blair County Industrial Development Authority**

Mr. Martin J. Marasco, Executive Director  
3900 Industrial Park Drive  
Altoona, PA 16602  
Tel: (814)944-6113  
Fax: (814)946-0157

## **Bradford County**

### **Bradford County Industrial Development Authority**

Mr. Robert J. Landy, Solicitor  
228 Desmond St  
P.O. Box 206  
Sayre, PA 18840  
Tel: (570)888-7753  
Fax: (570)888-9284

### **Central Bradford Development Authority c/o Central Bradford Progress Authority**

Mr. Anthony J. Ventello, Executive Director  
One Elizabeth Street, Suite 3  
Towanda, PA 18848  
Tel: (570)265-0937  
Website: [www.cbprogress.org](http://www.cbprogress.org)

## **Bucks County**

### **Bristol Township Industrial Development Authority**

Ms. Karen M. Quinn, Solicitor  
547 E. Washington Ave.  
Newtown, PA 18940  
Tel: (215)968-3900  
Fax: (215)504-2300

### **Bucks County Industrial Development Authority**

Mr. Robert F. Cormack, Executive Director  
2 East Court Street  
Doylestown, PA 18901  
Tel: (215)348-9031  
Fax: (215)348-8829  
Website: [www.bcedc.com](http://www.bcedc.com)

**Delaware Valley Industrial Development Authority**

Mr. Lawrence J. Schwartz, Solicitor  
1425 Easton Road, Suite 200  
Warrington, PA 18976  
Tel: (215)343-4201  
Fax: (215)491-7217

**Nockamixon-Bucks County Industrial  
Development Authority**

Mr. Stephen A. Shelly, Solicitor  
525 W. Broad Street  
Quakertown, PA 18951  
Tel: (215)538-1400  
Fax: (215)538-9033

**Perkasie Borough Industrial  
Development Authority**

Mr. Marc B. Davis, Solicitor  
620 North Chestnut Street  
Perkasie, PA 18944  
Tel: (215)699-6000  
Fax: (215)699-0231

**Quakertown Area Industrial & Commercial  
Development Authority**

Mr. Scott McElree, Borough Manager  
35 N Third Street  
Quakertown, PA 18951  
Tel: (215)536-5001  
Fax: (215)538-9281

**Sellersville Industrial Development Authority  
Borough of Sellersville**

Mr. Alan S. Frick, Borough Manager  
140 E. Church St.  
Sellersville, PA 18960  
Tel: (215)257-5075  
Fax: (215)257-6163

**Telford Industrial Development Authority  
c/o Stanford S. Hunn Associates**

Mr. Stanford S. Hunn, Solicitor  
171 Corporate Drive  
Montgomeryville, PA 18936  
Tel: (215)641-2850  
Fax: (215)641-2853

**The Upper Bucks Authority**

Mr. Francis X. Grabowski, Solicitor  
One South Fifth St.  
P.O. Box 192  
Perkasie, PA 18944  
Tel: (215)257-8066

**Butler County**

**Butler County Industrial Development Authority**

Mr. Ken Raybuck, Executive Director  
222 South Main St.  
Butler, PA 16001  
Tel: (724)285-1717  
Fax: (724)285-7622

**Cambria County**

**Cambria County Industrial  
Development Authority**

Mr. Kenneth A. Mesko, Secretary/Treasurer  
209 S Center St  
P.O. Box 94  
Ebensburg, PA 15931  
Tel: (814)472-7420  
Fax: (814)472-7425  
Website: [www.cambriacountypa.org](http://www.cambriacountypa.org)

**Cresson Area Industrial Development Association**

Mr. Scott Eberhart, President  
524 Central Avenue  
Cresson, PA 16630  
Tel: (814)886-8409  
Fax: (814)886-5008  
Website: [www.cressonarea.com](http://www.cressonarea.com)

**Cameron County**

**Cameron County Industrial  
Development Authority**

Mr. Cliff M. Clark, Executive Director  
Emporium Borough Municipal Building  
421 North Broad Street  
Emporium, PA 15834  
Tel: (814)486-3439  
Fax: (814)486-2716  
Website: [www.cameroncountyida.com](http://www.cameroncountyida.com)

## **Carbon County**

### **Carbon County Industrial Development Authority**

Mr. Thomas S. Nanovic, Solicitor  
Nanovic Law Offices  
57 Broadway, P.O. Box 359  
Jim Thorpe, PA 18229  
Tel: (570)325-2774  
Fax: (570)325-0138  
Website: [www.nanolaw@ptd.net](http://www.nanolaw@ptd.net)

## **Centre County**

### **Bellefonte Area Industrial Development Authority**

Mr. Thomas Schrack Solicitor  
326 West Lamb Street  
Bellefonte, PA 16823  
Tel: (814)238-4926  
Fax: (814)237-5752

### **College Township Industrial Development Authority**

Ms. Bonnie Spetzer, Chairman  
1481 East College Ave  
State College, PA 16801  
Tel: (814)235-7653  
Fax: (814)238-6565  
Website: [www.ctida.com](http://www.ctida.com)

### **Ferguson Township Industrial & Commercial Development Authority**

Mr. Mark A. Kunkle, Executive Secretary  
3147 Research Drive  
State College, PA 16801  
Tel: (814)238-4651  
Fax: (814)238-3454

### **State College Borough Industrial and Commercial Development Authority**

Mr. Michael S. Groff, Finance Director  
243 South Allen Street  
State College, PA 16801  
Tel: (814)278-4712  
Fax: (814)234-7148  
Website: [www.statecollegepa.us](http://www.statecollegepa.us)

## **Chester County**

### **Central & Western Chester County Industrial Development Authority**

Mr. Michael L. Grigalonis, COO  
737 Constitution Drive  
Exton, PA 19341  
Tel: (610)458-5700  
Fax: (610)458-7770

### **Chester County Industrial Development Authority**

Mr. Michael L. Grigalonis, COO  
737 Constitution Drive  
Exton, PA 19341  
Tel: (610)458-5700  
Fax: (610)458-7770

### **Uwchlan Township Industrial Development Authority**

Mr. Joseph E Toner III, Chairman  
715 N Ship Road  
Exton, PA 19341  
Tel: (610)594-2545  
Tel: (610)363-0518

## **Clarion County**

### **Clarion County Industrial Development Authority**

Mr. Bradford R. Ehrhart, Executive Director  
21 N 6th Avenue  
Clarion, PA 16214  
Tel: (814)226-9045  
Fax: (814)226-9047

## **Clearfield County**

### **Clearfield County Industrial Development Authority**

Mr. Robert Swales, Executive Director  
250 Technology Drive, Suite 1  
Clearfield, PA 16830  
Tel: (814)768-7838  
Fax: (814)768-7338  
Website: [www.clearlyahead.com](http://www.clearlyahead.com)

## **Clinton County**

### **Clinton County Industrial Development Authority**

Mr. Lewis G. Steinberg, Solicitor  
333 North Vesper Street  
P.O. Box 5  
Lock Haven, PA 17745  
Tel: (570)748-2961  
Fax: (570)748-8182

## **Columbia County**

### **Columbia County Industrial Development Authority**

Mr. Alfred Gaffney, Co-Administrator  
238 Market Street  
Bloomsburg, PA 17815  
Tel: (570)784-2522  
Fax: (570)784-2661

## **Crawford County**

### **Crawford County Industrial Development Authority**

Ms. Lisa Pepicelli-Youngs, Solicitor  
363 Chestnut St  
Meadville, PA 16335  
Tel: (814)337-7000  
Fax: (814)337-3776

### **Titusville Industrial Development Authority**

Mr. J. Michael Allyn, Executive Director  
110 West Spring Street  
P.O. Box 425  
Titusville, PA 16354  
Tel: (814)827-3668  
Fax: (814)827-2696

## **Cumberland County**

### **Borough of Shippensburg Industrial Development Authority**

Mr. Edward S. Goodhart, Treasurer  
111 North Fayette St  
Shippensburg, PA 17257  
Tel: (717)532-2147  
Fax: (717)532-6948

### **Cumberland County Industrial Development Authority**

Mr. Omar Shute, Assistant Treasurer  
401 E. Louther St., Ste 209  
Carlisle, PA 17013  
Tel: (717)240-7182  
Fax: (717)243-6928  
Website: [www.cumberlandbusiness.com](http://www.cumberlandbusiness.com)

### **East Penn Industrial and Commercial Development Authority**

Mr. Robert Gill, Township Manager  
98 S Enola Dr  
Enola, PA 17025  
Tel: (717)732-0711  
Fax: (717)732-7810

### **Hampden Industrial Development Authority**

Mr. Thomas R. Shriver, Chairman  
230 South Sporting Hill Rd.  
Mechanicsburg, PA 17050  
Tel: (717)761-1409

## **Dauphin County**

### **Dauphin County Industrial Development Authority**

August "Skip" Memmi, Deputy Executive Director  
112 Market Street - 7th Floor  
Harrisburg, PA 17101  
Tel: (717)780-6250  
Fax: (717)257-1513  
Website: [www.dauphincounty.org/community-economic-development/](http://www.dauphincounty.org/community-economic-development/)

### **Susquehanna Township Commercial and Industrial Development Authority**

Mr. Gary Myers, Chairman  
1900 Linglestown Road  
Harrisburg, PA 17110  
Tel: (717)909-9223  
Fax: (717)540-4298  
Website: [www.susquehannatwp.com](http://www.susquehannatwp.com)

### **Township of Derry Industrial and Commercial Development Authority**

Mr. James N. Negley, Manager  
600 Clearwater Road  
Hershey, PA 17033  
Tel: (717)533-2057  
Fax: (717)533-7174  
Website: [www.derrytownshipicda.org](http://www.derrytownshipicda.org)

**Upper Dauphin Industrial Development Authority**

Mr. Jeff Engle, Solicitor  
420 Summers Road  
Millersburg, PA 17061  
Tel: (717)692-2345

**Delaware County**

**Delaware County Chester Waterfront  
Industrial Development Authority**

Mr. J. Adam Matlawski, Solicitor  
100 West 6th Street, Suite 100  
Media, PA 19063  
Tel: (610)565-4322

**Delaware County Industrial Development Authority**

Mr. Bob Lietzel  
200 East State Street, Suite 205  
Media, PA 19063  
Tel: (610)566-2225  
Fax: (610)566-7337  
Website: [www.delcopa.com](http://www.delcopa.com)

**Upper Darby Industrial Development Authority  
c/o McNichol, Byrne & Matlawski, P.C.**

Mr. J. Adam Matlawski, Solicitor  
606 E. Baltimore Pike  
Media, PA 19063  
Tel: (610)565-4322  
Fax: (610)565-9531

**Elk County**

**Elk County Industrial Development Authority**

Mr. Karl E. Geci, Solicitor  
35 N Broad St  
Ridgway, PA 15853  
Tel: (814)776-6191  
Fax: (814)772-5153

**Erie County**

**Erie County Industrial Development Authority**

Karen Clark, Director of Public Finance  
5240 Knowledge Parkway  
Erie, PA 16510  
Tel: (814)899-6022  
Fax: (814)899-0250  
Website: [www.connectforsuccess.org](http://www.connectforsuccess.org)

**Summit Township Industrial and Economic  
Development Authority**

Mr. Daniel J. Pastore, Solicitor  
8900 Old French Road  
Erie, PA 16509  
Tel: (814)456-5318

**Fayette County**

**Fayette County Industrial Development Authority**

Mr. Ernest P. DeHaas, Solicitor  
99 East Main Street, 2nd Floor  
P.O. Box 2012  
Uniontown, PA 15401  
Tel: (724)439-3900  
Fax: (724)439-3335

**Forest County**

**Forest County Industrial Development Authority**

Mr. Farley Wright, Director  
668 Elm St  
P.O. Box 426  
Tionesta, PA 16353  
Tel: (814)755-4599  
Fax: (814)755-3539

**Franklin County**

**Borough of Shippensburg  
Industrial Development Authority**

Mr. Edward Goodhart, Treasurer  
111 North Fayette Street  
Shippensburg, PA 17257  
Tel: (717)532-2147

**Franklin County**

**Industrial Development Authority**

Mr. David G. Sciamanna, Executive Director  
100 Lincoln Way East, Suite A  
Chambersburg, PA 17201  
Tel: (717)264-7101  
Fax: (717)267-0399  
Website: [www.chambersburg.org](http://www.chambersburg.org)

**Greater Chambersburg Chamber of Commerce**

Mr. David G. Sciamanna, President  
100 Lincoln Way East, Suite A  
Chambersburg, PA 17201  
Tel: (717)264-7101  
Fax: (717)267-0399  
Website: [www.chambersburg.org](http://www.chambersburg.org)

### **Letterkenny Industrial Development Authority**

Mr. John M. Van Horn, Executive Director  
5540 Coffey Avenue  
Chambersburg, PA 17201  
Tel: (717)267-9351  
Fax: (717)267-9353  
Website: [www.cvbpa.org](http://www.cvbpa.org)

### **Fulton County**

#### **Fulton County Industrial Development Authority**

Mr. John Duffey, Secretary/Treasurer  
201 Lincoln Way West  
McConnellsburg, PA 17233  
Tel: (717)485-3012

### **Greene County**

#### **Greene County Industrial Development Authority**

Ms. Robbie Matesic, Acting Executive Director  
49 South Washington Street  
Waynesburg, PA 15370  
Tel: (724)627-9259  
Fax: (724)627-6569  
Website:  
<http://www.co.greene.pa.us/secured/gc/depts/pd/ida/index.htm>

### **Huntingdon County**

#### **Huntingdon County Industrial Development Authority**

Mr. Scot D. Gill, Solicitor  
223 Penn Street  
Huntingdon, PA 16652  
Tel: (814)643-2460  
Fax: (814) 643-3229  
Email: [hcggo@penn.com](mailto:hcggo@penn.com)

### **Indiana County**

#### **Indiana County Industrial Development Authority**

Mr. James D. Carmella, Solicitor  
724 Church Street  
Indiana, PA 15701  
Tel: (724)349-7722

### **Juniata County**

#### **Juniata County Industrial Development, Inc.**

Mr. Fred E. Naylor  
287 East Industrial Drive, Suite 101  
Mifflintown, PA 17059  
Tel: (717)436-8201  
Fax: (717)436-2564

### **Lackawanna County**

#### **Carbondale Industrial Development Authority**

Ms. Nancy Perri, Project Manager  
10 Enterprise Drive  
Carbondale, PA 18407  
Tel: (570)602-9932  
Fax: (570)282-1426

#### **Lackawanna County Industrial Development Authority**

Mr. John T. Flanagan, Chairman  
200 Adams Avenue  
Scranton, PA 18503  
Tel: (570)344-5711  
Fax: (570)344-6934

#### **Municipal Industrial Development Authority of Scranton**

Mr. Paul J LaBelle, Solicitor  
116 N Washington Avenue  
Scranton, PA 18503  
Tel: (570)346-1425

### **Lancaster County**

#### **East Hempfield Township Industrial Development Authority**

Mr. Dan A. Blakinger, Solicitor  
1700 Nissley Road  
Landisville, PA 17538  
Tel: (717)299-1100  
Fax: (717)299-9529

#### **Elizabethtown Industrial Development Authority**

Ms. Roni Ryan, Secretary/Treasurer  
600 South Hanover Street  
Elizabethtown, PA 17022  
Tel: (717)367-1700  
Fax: (717)367-6800

#### **Lancaster Industrial Development Authority**

Mr. Benjamin H. Bamford, Chairman  
120 North Duke Street  
Lancaster, PA 17602  
Tel: (717)299-1100  
Fax: (717)299-9529

## **Lawrence County**

### **Lawrence County Industrial Development Authority**

Mr. Joseph Bullano, Solicitor  
2656 Wilmington Road  
New Castle, PA 16105  
Tel: (724)658-1648

## **Lebanon County**

### **Bethel Industrial Development Authority of Lebanon County**

Mr. John D. Enck, Solicitor  
c/o John D. Enck, Esq.  
P.O. Box 1188  
Lebanon, PA 17042  
Tel: (717)272-7621  
Fax: (717)273-1693

### **Jackson Township Industrial Development Authority**

Mr. Paul A. Lundberg, Solicitor  
60 North Ramona Road  
Myerstown, PA 17067  
Tel: (717)273-3733  
Fax: (717)273-1535

### **Lebanon County Industrial Development Authority**

Mr. Charles Mellinger, Secretary  
36 Ridge Avenue  
Lebanon, PA 17042  
Tel: (717)273-5646

## **Lehigh County**

### **Allentown Commercial & Industrial Development Authority**

Mr. Scott Unger, Executive Director  
P.O. Box 1400  
Allentown, PA 18105  
Tel: (610)435-8890  
Fax: (610)435-6166

### **Lehigh County Industrial Development Authority**

Mr. John Kingsley, Vice President of Finance  
2158 Avenue C, Suite 200  
Bethlehem, PA 18017  
Tel: (610)266-6622  
Fax: (610)266-7623  
Website: [www.lehighvalley.org](http://www.lehighvalley.org)

## **Whitehall Township ICDA**

Mr. Joseph L. Englert, Chairman  
3219 MacArthur Road  
Whitehall, PA 18052  
Tel: (610)435-4411

## **Luzerne County**

### **City of Wilkes-Barre Industrial Development Authority**

Mr. Donald D. McFadden, Executive Director  
69 Public Square, Suite 1203  
Wilkes-Barre, PA 18701  
Tel: (570)825-6878

### **Hazleton Area Industrial Development Authority**

Mr. Pasco L. Schiavo, Solicitor  
101 West 27th Street  
Hazle Township, PA 18202  
Tel: (570)454-3583  
Fax: (570)455-2199

### **Luzerne County Industrial Development Authority**

Mr. Gary F. Lamont, Secretary/Treasurer - Exec. Dir.  
163 S. Washington Street  
Wilkes-Barre, PA 18701  
Tel: (570)823-9899  
Fax: (570)823-9433

### **Wilkes-Barre Industrial Development Authority**

Mr. Donald D. McFadden, Executive Director  
69 Public Square - Suite 1203  
Wilkes-Barre, PA 18701  
Tel: (570)825-6878  
Fax: (570)825-6879

## **Lycoming County**

### **Lycoming County Industrial Development Authority**

Mr. Vincent Matteo, Secretary/Treasurer  
100 West Third Street  
Williamsport, PA 17701  
Tel: (570)320-4201

## **McKean County**

### **McKean County Industrial Development Authority**

Rob Veileux, Secretary  
17137 Route 6  
Smethport, PA 16749  
Tel: (814)887-4009  
Fax: (814)887-3234

## **Mercer County**

### **Mercer County Industrial Development Authority**

Mr. Larry Richards, Executive Director  
749 Greenville Road, Suite 100  
Mercer, PA 16137  
Tel: (724)662-3705  
Fax: (724)662-0283  
Website: [www.penn-northwest.com](http://www.penn-northwest.com)

### **Sharon Industrial Development Authority**

Ms. Janet Thomas, Secretary  
155 West Connelly Boulevard  
Sharon, PA 16146  
Tel: (724)983-3230  
Fax: (724)983-1961

## **Mifflin County**

### **Mifflin County Industrial Development Authority**

Mr. Robert P. Postal, Asst. Secretary  
6395 SR 103N - Building 50  
Lewistown, PA 17044  
Tel: (717)242-0393  
Fax: (717)242-1842

## **Monroe County**

### **Monroe County Industrial Development Authority**

Mr. Charles A. Leonard, Executive Director  
300 Community Drive, Suite D  
Tobyhanna, PA 18466  
Tel: (570)839-1992  
Website: [www.pmedc.com](http://www.pmedc.com)

## **Montgomery County**

### **Abington Township Industrial & Commercial Development Authority**

c/o Stanford S. Hunn Associates  
Mr. Stanford S. Hunn, Solicitor  
119 Keystone Dr, Ste 100  
Montgomeryville, PA 18936  
Tel: (215)641-2850  
Fax: (215)641-2853

### **Cheltenham Township Industrial Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell & Lupin  
Ms. Merle Uchrach, Solicitor  
8230 Old York Road  
Elkins Park, PA 19027  
Tel: (215)887-1000  
Fax: (215)661-0315

### **East Norriton Industrial Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell & Lupin  
Mr. J. Scott Maxwell, Esquire, Solicitor  
375 Morris Road, P.O. Box 1479  
Lansdale, PA 19446  
Tel: (215)661-0400  
Fax: (215)661-0315

### **Franconia Township Industrial Development Authority**

Mr. Robert A. Walper  
671 Allentown Blvd.  
Franconia, PA 18924  
Tel: (610)397-6506  
Fax: (610)397-0450

### **Hatfield Township Industrial Development Authority**

Mr. Marc B. Davis, Solicitor  
1950 School Road  
Hatfield, PA 19440  
Tel: (215)699-6000  
Fax: (215)699-0231

### **Horsham Industrial & Commercial Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell & Lupin  
Ms. Merle Ochrach, Solicitor  
1025 Horsham Road  
Horsham, PA 19044  
Tel: (215)661-0400  
Fax: (215)661-0315

### **Limerick Township Industrial Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell, & Lupin  
Ms. Merle Ochrach, Solicitor  
1025 Horsham Road  
Horsham, PA 19044  
Tel: (215)661-0400

### **Montgomery County Industrial Development Authority**

Mr. Gerald J. Birkelbach, Executive Director  
Human Services Ctr, 5th Floor, 1430 DeKalb Street  
Norristown, PA 19401  
Tel: (610)272-1100  
Fax: (610)278-5944  
Website: [www.montcoworks.com](http://www.montcoworks.com)

**Montgomery Township Industrial  
Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell & Lupin  
Ms. Merle R. Ochrach, Solicitor  
375 Morris Rd, P.O. Box 1479  
Lansdale, PA 19446  
Tel: (215)661-0400  
Fax: (215)661-0315

**Narberth Borough Industrial  
Development Authority**

Mr. Gerald Birkelbach, Consultant  
311 Oreland Mill Road  
Oreland, PA 19075  
Tel: (215)233-9035

**Souderton Industrial Development Authority**

Mr. Robert G. Bricker, Solicitor  
114 E. Broad St.  
P.O. Box 64739  
Souderton, PA 18964  
Tel: (215)723-4374  
Fax: (215)723-1840

**Upper Hanover Township Industrial  
Development Authority**

c/o Gregory S. Ghen, Esquire  
516 Main Street  
Pennsburg, PA 18073  
Tel: (215)679-5925  
Fax: (215)679-8013  
Website: <http://upperhanovertownship.org/Idauthority.htm>

**West Norriton Township Industrial  
Development Authority**

c/o Hamburg, Rubin, Mullin, Maxwell & Lupin  
Ms. Merle Ochrach, Solicitor  
375 Morris Road, P.O. Box 1479  
Lansdale, PA 19446  
Tel: (215)661-0400

**Montour County**

**Montour County Industrial Development Authority**

Mr. Robert L. Marks, Solicitor  
29 Mill Street  
Danville, PA 17821  
Tel: (570)275-3411  
Fax: (570)275-3759

**Northampton County**

**Northampton County Industrial  
Development Authority**

Ms. Alicia Karner, Executive Director  
669 Washington Street  
Easton, PA 18042  
Tel: (610)559-3200  
Fax: (610)559-3775

**Northumberland County**

**Northumberland County Industrial Development  
Authority**

Mr. James E. King, Executive Director  
399 South 5th Street  
Sunbury, PA 17801  
Tel: (570)988-4279  
Fax: (570)988-4436

**Perry County**

**Perry County Industrial Development Authority**

c/o Perry County Commissioners  
Mr. Gary Stouffer, President  
P.O. Box 37  
New Bloomfield, PA 17068  
Tel: (717)697-3551  
Fax: (717)697-6953

**Philadelphia County**

**Philadelphia Authority for Industrial Development**

Ms. Nicole Krippel, PAID Bond Administrator  
2600 Centre Square W, 1500 Market St  
Philadelphia, PA 19102  
Tel: (215)496-8020  
Fax: (215)977-9618  
Website: [www.pidc-pa.org](http://www.pidc-pa.org)

**Pike County**

**Pike County Industrial & Commercial  
Development Authority**

Ms. Rachel Hendricks, Vice President  
209 East Harford Street  
P.O. Box A  
Milford, PA 18337  
Tel: (570)296-7332  
Fax: (570)296-2852

## **Potter County**

### **Potter County Industrial Development Authority**

Mr. D. Bruce Cahilly, Solicitor  
DBC Enterprises  
102 North Main Street  
Coudersport, PA 16915  
Tel: (814)274-9465

## **Schuylkill County**

### **Schuylkill County Industrial Development Authority**

Mr. Frank J. Zukas, Executive Director  
91 S Progress Ave  
Pottsville, PA 17901  
Tel: (570)622-1943  
Fax: (570)622-2903

## **Snyder County**

### **Snyder County Industrial Development Authority**

Mr. Donald L. Bottiger, Chairman  
Snyder County Courthouse  
Middleburg, PA 17842  
Tel: (570)374-1345

## **Somerset County**

### **Somerset County Industrial Development Authority**

Mr. Jeff Silka, Executive Director  
124 North Center Avenue  
P.O. Box 48  
Somerset, PA 15501  
Tel: (814)445-9655

## **Sullivan County**

### **Sullivan County Industrial Development Authority #2**

Ms. Lynne A. Stabryla, Recording Secretary  
Post Office Box 157  
LaPorte, PA 18626  
Tel: (570)946-5201

## **Susquehanna County**

### **Susquehanna County Industrial & Commercial Development Authority**

Mr. Gerry Franceski, Chairman  
County Courthouse  
Montrose, PA 18801  
Tel: (570)679-2256

## **Tioga County**

### **Tioga County Industrial Development Authority**

Mr. Harry Webster  
1 Charles Street  
P.O. Box 347  
Wellsboro, PA 16901  
Tel: (570)724+-4056

## **Union County**

### **Union County Industrial Development Authority**

Mr. Michael Huddock, Solicitor  
Union County Courthouse  
103 South Second Street  
Lewisburg, PA 17837  
Tel: (570)524-4766

## **Venango County**

### **Franklin Industrial & Commercial Development Authority**

Mr. Thomas J. Allen, Executive Director  
191 Howard Street  
Franklin, PA 16323  
Tel: (814)432-4476  
Fax: (814)432-4777  
Website: [www.ficda.org](http://www.ficda.org)

### **Venango Industrial Development Authority**

Mr. Randy Seitz, President & COO  
217 Elm Street  
Oil City, PA 16301  
Tel: (814)677-3152 x116  
Fax: (814)677-5206  
Website: [www.venangoedc.org](http://www.venangoedc.org)

## **Warren County**

### **Warren County Industrial Development Authority**

Mr. James Decker, Executive Director  
308 Market St.  
Warren, PA 16365  
Tel: (814)723-3050  
Fax: (814)723-6024  
Website: [www.wcda.com](http://www.wcda.com)

## **Washington County**

### **Washington County Industrial Development Authority**

Mr. Jeff M. Kotula, Executive Director  
20 East Beau Street  
Washington, PA 15301  
Tel: (724)225-3010  
Fax: (724)228-7337

## **Wayne County**

### **Wayne County Industrial Development Authority**

Mr. Robert J. Suhosky, Chairman  
100 4th Street, Suite 24  
Honesdale, PA 18431  
Tel: (570)253-2245

## **Westmoreland County**

### **Latrobe Industrial Development Authority**

Robert Lightcap, Solicitor  
1004 Ligonier Street, 4th Floor  
P.O. Box 758  
Latrobe, PA 15650  
Tel: (724)539-3511  
Fax: (724)539-3527

### **Westmoreland County Industrial Development Authority**

Mr. Alan K. Berk, Solicitor  
115 North Main St  
Greensburg, PA 15601  
Tel: (724)850-1400  
Fax: (724)834-0363

## **Wyoming County**

### **Wyoming Industrial Development Authority**

Mr. Eric A. Brown, Executive Director  
1 Courthouse Square  
Tunkhannock, PA 18657  
Tel: (570)996-2261  
Fax: (570)836-5797

## **York County**

### **York County Industrial Development Authority**

Ms. J. Kenetha Hansen, Assistant Secretary  
144 Roosevelt Avenue  
Suite 100  
York, PA 17401  
Tel: (717)846-8879  
Fax: (717)843-8837  
Website: [www.ycedc.org](http://www.ycedc.org)

**Updated: 6/27/2012**

## Pennsylvania Median Farm Size by County (Pennsylvania Average Farm Size, 2007)

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<u>County</u>	<u>Median Acres</u>	<u>30% of Median</u>
<b><i>Pennsylvania</i></b> .....	<b>65</b>	<b>19.5</b>
Adams .....	.50	.15
Allegheny .....	.40	.12
Armstrong .....	.93	.27.9
Beaver .....	.53	.15.9
Bedford .....	.112	.33.6
Berks .....	.50	.15
Blair .....	.89	.26.7
Bradford .....	.115	.34.5
Bucks .....	.21	.6.3
Butler .....	.61	.18.3
Cambria .....	.68	.20.4
Cameron .....	.95	.28.5
Carbon .....	.50	.15
Centre .....	.73	.21.9
Chester .....	.35	.10.5
Clarion .....	.90	.27
Clearfield .....	.80	.24
Clinton .....	.67	.20.1
Columbia .....	.66	.19.8
Crawford .....	.82	.24.6
Cumberland .....	.45	.13.5
Dauphin .....	.50	.15
Delaware .....	.26	.7.8
Elk .....	.49	.14.7
Erie .....	.57	.17.1
Fayette .....	.65	.19.5
Forest .....	.66	.19.8
Franklin .....	.89	.26.7
Fulton .....	.109	.32.7
Greene .....	.89	.26.7
Huntingdon .....	.100	.30
Indiana .....	.74	.22.2

<b>County</b>	<b>Median Acres</b>	<b>30% of Median</b>
Jefferson	.92	.27.6
Juniata	.71	.21.3
Lackawanna	.66	.19.8
Lancaster	.52	.15.6
Lawrence	.78	.23.4
Lebanon	.40	.12
Lehigh	.33	.9.9
Luzerne	.64	.19.2
Lycoming	.83	.24.9
McKean	.88	.26.4
Mercer	.82	.24.6
Mifflin	.60	.18
Monroe	.37	.11.1
Montgomery	.22	.6.6
Montour	.56	.16.8
Northampton	.36	.10.8
Northumberland	.62	.18.6
Perry	.80	.24
Philadelphia	.8	.2.4
Pike	.50	.15
Potter	.123	.36.9
Schuylkill	.56	.16.8
Snyder	.60	.18
Somerset	.110	.33
Sullivan	.112	.33.6
Susquehanna	.100	.30
Tioga	.113	.33.9
Union	.70	.21
Venango	.68	.20.4
Warren	.70	.21
Washington	.70	.21
Wayne	.100	.30
Westmoreland	.64	.19.2
Wyoming	.70	.21
York	.36	.10.8

Source: 2007 Census of Agriculture, released 2/4/2009